

Company No: 201501003232 (1128564-U)

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2020

		Quarter ended 30 Sept			Year to date ended 30 Sept			
	Note	2020 RM'000	2019 RM'000	% +/(-)	2020 RM'000	2019 RM'000	% +/(-)	
Revenue	B1	42,044	36,125	16.4	124,877	108,088	15.5	
Direct costs		(29,673)	(25,714)	<del>-</del>	(88,671)	(80,790)		
Gross profit		12,371	10,411	18.8	36,206	27,298	32.6	
Other operating income		289	426		948	1,361		
Administrative expenses		(4,949)	(5,156)		(14,865)	(15,566)		
Other operating expenses		(2,126)	(2,607)	_	(6,501)	(8,195)		
Profit for the year from operations		5,585	3,074	81.7	15,788	4,898	222.3	
Finance costs		(1,203)	(1,761)		(4,004)	(5,563)		
Share of results of associates		3	76		158	211		
Profit/(Loss) before taxation		4,385	1,389	215.7	11,942	(454)	2,730.4	
Taxation	B4	(1,598)	(515)	_	(4,224)	(1,147)		
Profit/(Loss) for the financial period		2,787	874	218.9	7,718	(1,601)	582.1	
Other comprehensive (loss)/incom Item that may be reclassified subsequently to profit or loss	ne:							
Foreign currency translation (loss)	/gain	(4)	(4)		(11)	3		
Total comprehensive income/(loss for the financial period	5)	2,783	870	219.9	7,707	(1,598)	582.3	
Profit/(Loss) for the financial perior attributable to:-	od							
Owners of the Company		2,787	874	218.9	7,718	(1,601)	582.1	
Total comprehensive income/(loss) attributable to:-								
Owners of the Company		2,783	870	219.9	7,707	(1,598)	582.3	
Earnings/(bss) per share (sen) - Basic	B11	0.56	0.18	211.1	1.56	(0.32)	587.5	
- Diluted	B11	0.56	0.18	211.1		(0.32)	587.5	



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2020

	Unaudited as at 30.09.2020 RM'000	Audited as at 31.12.2019 RM'000
ASSETS	Note	
NON-CURRENT ASSETS		
Property, plant and equipment Intangible assets Goodwill Right-of-use assets Investments in associates Deferred tax assets	4,126 6,354 162,677 1,199 2,085 202 176,643	4,718 8,997 162,677 3,350 1,927 122 181,791
CURRENT ASSETS		
Trade receivables Contract assets Other receivables, deposits and prepayments Tax recoverable Short term deposits with licensed banks Cash and bank balances	38,416 78,120 3,376 1,160 46,416 3,960 171,448	41,138 66,548 2,980 3,427 46,193 3,782 164,068
TOTAL ASSETS	348,091	345,859
EQUITY AND LIABILITIES		
EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY		
Share capital Warrants reserve Foreign currency translation reserve Accumulated losses TOTAL EQUITY	254,291 29,196 227 (61,926) 221,788	254,291 29,196 238 (69,644) 214,081



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2020 (cont'd)

(The figures have not been audited)		Unaudited as at 30.09.2020 RM'000	Audited as at 31.12.2019 RM'000
NON-CURRENT LIABILITIES	Note		
Retirement benefit obligations Deferred tax liabilities Lease liabilities Other payable Term loans Hire purchase payables	B8 B8	65 1,427 216 8,742 49,068 105 59,623	61 2,057 458 8,368 53,694 60 64,698
CURRENT LIABILITIES			
Trade payables Contract liabilities Other payables, accruals and provisions Amount due to an associate Term loans Hire purchase payables Lease liabilities Taxation Bank overdrafts (secured)	B8 B8	28,471 7,639 8,761 173 11,549 136 1,043 817 8,091	19,994 7,734 7,360 3 13,397 557 2,993 4 15,038 67,080
TOTAL LIABILITIES		126,303	131,778
TOTAL EQUITY AND LIABILITIES		348,091	345,859
Net assets per share (RM)		0.45	0.43



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### **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR YEAR TO DATE ENDED 30 SEPTEMBER 2020**

		Non-Distributable		<u>Distributable</u>	
As at 1 January 2020	Share Capital RM'000 254,291	Warrants Reserve RM'000 29,196	Foreign Currency Translation Reserve RM'000	Accumulated losses RM'000 (69,644)	<b>Total RM'000</b> 214,081
Other comprehensive (loss)/income: - Foreign currency translation loss	-	-	(11)	_	(11)
Profit for the financial period	-	-	-	7,718	7,718
Total comprehensive income for the financial period	-	-	(11)	7,718	7,707
As at 30 September 2020	254,291	29,196	227	(61,926)	221,788



# Company No: 201501003232 (1128564-U) UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR YEAR TO DATE ENDED 30 SEPTEMBER 2020 (cont'd)

(		Non-Distributable		<u>Distributable</u>	
As at 1 January 2019	Share Capital RM'000 254,291	Warrants Reserve RM'000 29,196	Foreign Currency Translation Reserve RM'000	Accumulated losses RM'000 (70,820)	<b>Total RM'000</b> 212,919
Other comprehensive income/(loss): - Foreign currency translation gain	-	-	3	-	3
Loss for the financial period	-	-	-	(1,601)	(1,601)
Total comprehensive loss for the financial period	-	-	3	(1,601)	(1,598)
As at 30 September 2019	254,291	29,196	255	(72,421)	211,321



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR TO DATE ENDED 30 SEPTEMBER 2020

	Year to date	e ended
	30 Sept 2020 RM'000	30 Sept 2019 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit/(Loss) before taxation	11,942	(454)
Adjustments for:		
Depreciation of property, plant and equipment Amortisation of intangible assets Property, plant and equipment written off Allowance for impairment losses on trade receivables Reversal of allowance for impairment losses Interest expenses Interest on hire purchase Interest on bank overdrafts Interest on lease liabilities	3,354 2,749 1 182 (371) 16 22 526 99	3,371 3,156 131 380 (341) 166 62 812 214
Interest on term loan	2,968	3,957
Interest on deferred cash consideration Net movement in provision for compensated absences Share of results of associates Interest income from short term deposits Defined benefit cost Loss on disposal of property, plant and equipment Operating profit before working capital changes	373 509 (158) (784) 13 2 21,443	352 185 (211) (1,248) 13 - 10,545
Changes in working capital:	,	_5,5
Decrease in trade receivables Increase in contract assets Increase in Right-of-use assets Increase in other receivables,	2,911 (11,572) -	30,437 (11,238) (5,973)
deposits and prepayments Increase/(Decrease) in trade payables	(396) 8,477	(27) (7,778)
Decrease in contract liabilities Increase in other payables, accruals	(95)	(909)
and provisions  Decrease in amount due to an associate  Decrease in retirement benefit obligations  Cash generated from operations  Tax refunded	893 154 (9) 21,806	359 (11,958) (9) 3,449 6
Tax paid Net cash from/(used in) operating activities	(1,855) 19,951	(7,944) (4,489)



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR TO DATE ENDED 30 SEPTEMBER 2020 (cont'd)

	<u>Year to d</u> 30 Sept 2020 RM'000	ate ended 30 Sept 2019 RM'000
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment Purchase of intangible assets	(455) (106)	(209) (52)
Proceeds from disposal of property, plant and	(100)	(32)
equipment	10	14
Interest received on short term deposits	784	1,248
Net cash from investing activities	233	1,001
CASH FLOWS FROM FINANCING ACTIVITIES		
Payment on hire purchase financing	(476)	(559)
Placement of fixed deposits and		
bank balances pledged	(2,078)	(2,350)
Repayment of term loan	(6,832)	(11,724)
Lease liabilities	(2,263)	3,799
Interest paid on hire purchase	(22)	(62)
Interest paid on bank overdrafts	(526)	(812)
Interest paid on lease liabilities	(99)	(214)
Interest paid on term loan	(2,611)	(3,558)
Net cash used in financing activities	(14,907)	(15,480)
Net increase/(decrease) in cash and cash equivaled during financial period	<b>ents</b> 5,277	(18,968)
Effect of exchange rate changes on cash and cash equivalents	(7)	10
Cash and cash equivalents at beginning of financial period	22,100	34,386
Cash and cash equivalents at end of financial period	27,370	15,428



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR TO DATE ENDED 30 SEPTEMBER 2020 (cont'd)

(The figures have not been audited)

Components of cash and cash equivalents as at 30 Sept 2020 is as follows:

	30 Sept	30 Sept
	2020	2019
	RM'000	RM'000
Cash and bank balances	3,960	3,664
Short term deposits with licensed banks	46,416	41,225
Bank overdrafts (secured)	(8,091)	(18,031)
	42,285	26,858
Less: short term deposits and bank balances pledged		
with licensed banks	(14,915)	(11,430)
	27,370	15,428



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### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD (3<sup>RD</sup>) QUARTER ENDED 30 SEPTEMBER 2020

# A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT

#### A1. Basis of preparation

The interim financial report of HSS Engineers Berhad ("**HEB**" or the "**Company**") and its subsidiaries ("**the Group**") are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standards ("MFRS") No. 134- Interim Financial Reporting, paragraph 9.22 and Appendix 9B of the Main Market Listing Requirements ("Listing Requirements") of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial report should be read in conjunction with the audited consolidated financial statements of the Group for the financial year ended 31 December 2019 and accompanying explanatory notes attached to this interim financial report.

#### A2. Changes in accounting policies

The significant accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted as disclosed in the audited consolidated financial statements of the Group for the financial year ended 31 December 2019 except for the adoption of the following applicable Amendments to Standards or new Standards during the current financial period which is effective from 1 January 2020:

#### MFRSs (Including The Consequential Amendments)

- Amendments to MFRS 3, Business Combinations Definition of a Business
- Amendments to MFRS 7, Financial Instruments: Disclosures, MFRS 9, Financial Instruments (2014) and MFRS 139, Financial Instruments: Recognition and Measurement Interest Rate Benchmark Reform
- Amendments to MFRS 101, Presentation of Financial Statements and MFRS 108, Accounting Policies, Changes in Accounting Estimates and Errors Definition of Material

#### A3. Auditors' report on preceding audited financial statements

The preceding year's audited financial statements of the Company, HSS Engineering Sdn Bhd, SMHB Engineering Sdn Bhd, HSS BIM Solutions Pvt Ltd and BIM Global Ventures Sdn Bhd were not subject to any qualification.

#### **A4.** Seasonal or cyclical factors

The Group's business operations are not materially affected by seasonal or cyclical factors on an annual basis but varies on a quarterly basis.

### A5. Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no material unusual items affecting assets, liabilities, equity, net income or cash flows of the Group during the current financial period under review.



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### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD (3<sup>RD</sup>) QUARTER ENDED 30 SEPTEMBER 2020

# A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT

#### A6. Material changes in estimates

There were no changes in estimates of amounts reported in previous financial years that have a material effect on the results for the current financial period under review.

#### A7. Debt and equity securities

There was no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during current financial period under review.

#### A8. Dividend paid

There was no dividend paid during the current quarter under review.

#### A9. Segmental information

The Group's activities are conducted within a single industry segment comprising provision of engineering and project management services and provision of Building Information Modeling ("BIM") services. As such, the operating revenue and results of this segment is reflected in the Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income. The segment assets and liabilities are as presented in the Unaudited Condensed Consolidated Statement of Financial Position.

#### A10. Valuation of property, plant and equipment

There was no valuation of property, plant and equipment in the current financial period under review.

#### **A11.** Capital commitments

The capital commitments of the Group as at 30 September 2020 were as follows:-

Authorised but not contracted for: 250

#### A12. Material events subsequent to the end of the current financial period

The aggressive containment strategy the Government has rightfully adopted since the announcement of the Movement Control Order ("MCO") on 16 March 2020 demanded the Group to quickly adapt to the 'next normal' in order to mitigate the impact upon operations and financial performance of the Group.

Business continuity through working from home procedures, continuous and effective communication with our employees, clients and business partners, as well as our employee's health and safety were and will continue to be our priorities in operating our business during this period. Through our ongoing efforts since the start of MCO, we have not only stabilise operations but also mitigated the financial impact on the Group by continuous engagement with our clients in terms of project billings and collections.



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### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD (3<sup>RD</sup>) QUARTER ENDED 30 SEPTEMBER 2020

# A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT

#### A12. Material events subsequent to the end of the current financial period (cont'd)

In light of the approval the Group has obtained from MITI, we have recommenced operations since 27 April 2020 and the Group will continue to support the Government's efforts in the combat against the virus through strict compliance with all the relevant standard operating procedures and guidelines issued by relevant competent authority that we have implemented in ensuring the best recommended practices are being adhered to at all times.

As we embrace the 'next normal', we intend to pursue innovation or even pivot new business models which will pave the way for greater improvement towards operational and financial efficiency whilst always considering the health and safety of our staff.

#### A13. Effect of Changes in composition of the Group

There were no changes in the composition of the Group for the current financial quarter under review.

#### A14. Contingent assets or contingent liabilities

The Group has no contingent assets or contingent liabilities as at the date of this report.

#### A15. Related party transactions

There were no related party transactions entered into during the current period under review.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD (3<sup>RD</sup>) QUARTER ENDED 30 SEPTEMBER 2020

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES

#### **B1.** Review of performance

For the current quarter and current period to date under review, the Group recorded revenue of RM42.0 million and RM124.9 million respectively.

(a) Analysis of our revenue by activities is as follows:-

	Quarter ended				Year to date ended			
	30 Sept 2020	•		ice	30 Sept 2020	30 Sept 2019	Variance	
	RM'000	RM'000	RM'000	%	RM′000	RM'000	RM'000	%
Engineering services - Engineering								
design - Construction	18,279	12,646	5,633	44.5	53,273	28,327	24,946	88.1
supervision	16,604	17,371	(767)	(4.4)	51,372	54,107	(2,735)	(5.1)
Project							(\)	()
management	4,544	3,536	1,008	28.5	13,647	17,202	(3,555)	(20.7)
BIM services Reimbursable	398	336	62	18.5	1,393	1,406	(13)	(0.9)
income	2,219	2,236	(17)	(8.0)	5,192	7,046	(1,854)	(26.3)
TOTAL	42,044	36,125	5,919	16.4	124,877	108,088	16,789	15.5

#### Engineering design

Engineering design revenue increased substantially by RM5.6 million and RM24.9 million for the current quarter and current period ended 30 September 2020 respectively as compared to the corresponding quarter and period in previous year. This is attributable to the major on-going projects which includes East Coast Rail Line ("ECRL") scheme and prelim design and Projek Perintis Sistem Pengangkutan Bus Rapid Transit di 3 Laluan Berkapasiti Tinggi dan Pembinaan Laluan Khas (Busway).

### Construction supervision

In line with the progress of projects, construction supervision segment revenue for the current quarter and current period declined marginally by RM0.8 million or 4.4% and RM2.7 million or 5.1% as compared to corresponding quarter and period ended 30 September 2019.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B1.** Review of performance (cont'd)

(a) Analysis of our revenue by activities is as follows (cont'd):-

#### Project management

Project Management services for the current quarter increased marginally by RM1.0 million or 28.5% as compared to corresponding quarter ended 30 September 2019. This is contributed by the existing project management projects which includes Project Delivery Management Office for all development projects by the Client within the Northern Corridor Economic Region.

In line with the progress of projects and the revised scope and reduction in the value of contract for Projek Mass Rapid Transit Laluan 2: Sungai Buloh-Serdang-Putrajaya, project management segment recorded a decrease in revenue of RM3.6 million for the current period ended 30 September 2020.

In accordance with the revised contract value and scope, the project staff has been demobilised accordingly to minimise the impact on the margin.

#### **BIM** services

In line with the progress of projects, BIM services revenue was flattish at RM0.4 million for current quarter and RM1.4 million for current period as compared to RM0.3 million and RM1.4 million respectively for corresponding quarter and period ended 30 September 2019.

#### Reimbursable income

Reimbursable income is recognised on a back to back basis with sub-consultant and allowances claimed by supervision staff and therefore it has no significant impact on the financial performance of the Group regardless of the decline or rise in reimbursable income.



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### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B1.** Review of performance (cont'd)

(b) Analysis of our revenue by geographical locations is as follows:-

	Quarter ended				Year to date ended			
	30 Sept 2020	30 Sept 2019	Variance		30 Sept 2020	30 Sept 2019	Varian	ice
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
<b>Local</b> Malaysia	41,896	35,867	6,029	16.8	124,229	107,313	16,916	15.7
<b>Overseas</b> India Middle East Indonesia	148 - -	258 - -	(110) - -	(42.6) - -	473 - 175	696 42 37	(223) (42) 138	(32.0) (100) >100
TOTAL	42,044	36,125	5,919	16.4	124,877	108,088	16,789	15.5

Local market continue to contribute significant portion of revenue amounting to 99.5% of the Group's total revenue attributed to local projects as explained in section (a) above.

(c) Profit After Tax ("PAT")

The Group recorded PAT approximately RM2.8 million for the current quarter as compared to a profit after tax of RM0.9 million for corresponding quarter in 2019 due to revenue contribution from major on-going projects.

(d) Our unbilled order book and unrecognised revenue as at 30 September 2020 are as follows:

	Unbilled order book RM'000	%	Unrecognised revenue RM'000	%
Engineering services	KM 000	70	KM 000	70
- Engineering design	158,917	32.6	111,782	26.8
- Construction supervision	274,012	56.2	259,571	62.2
Project management	49,456	10.1	41,064	9.8
	482,385	98.9	412,417	98.8
BIM services	5,517	1.1	5,005	1.2
Total	487,902	100	417,422	100

The above unbilled order book will be billed progressively on average over the next two (2) to five (5) years.



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### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B2.** Comparison with preceding quarter's profit before taxation

	Current Quarter 30 Sept 2020 RM'000	Preceding Quarter 30 June 2020 RM'000	Variance RM'000	%
Revenue	42,044	40,808	1,236	3.0
Gross profit	12,371	11,732	639	5.4
Profit before taxation	4,385	3,896	489	12.5

The profit before tax ("PBT") for current quarter grew by RM0.49 million or 12.6% due to increase in engineering design revenue and also higher gross profit margin achieved.

#### **B3.** Prospects

#### (i) Current Scenario

Malaysia's economic momentum is anticipated to pick up on a steady note in 2021 after registering its best trade figures in August 2020 given the gradual easing of the movement control order. The country's economic recovery is on the right footing given the current situation and the national budget 2021 which will support the country's recovery from the Covid-19 pandemic and build on the current recovery momentum through economic stimulus packages.

Budget 2021 which was tabled on 6th November 2020 is an expansionary budget and has focused on four (4) broad themes – caring for the people, steering the economy, sustainable living and enhancing public service and has introduced measures to revitalize the economy post pandemic. The implementation of large infrastructure projects will be the core to the government's effort to restore the country's economy in the face of the Covid- 19 Pandemic.

The Government recognizes that capital investment in the construction industry, particularly the infrastructure domain, is still key in stimulating the economy given the huge multiplier effects and will be the core to the government's effort to restore the economy in the face of Covid-19. It is anticipated that some of the key mega projects worth around RM 143.06 billion announced under Budget 2020 will be rolled over under Budget 2021. These projects include the Kuala Lumpur- Singapore High Speed Rail (KL-Spore HSR), Mass Rapid Transit Line 3 (MRT 3), Penang Transport Master Plan (PTMP), Johor Bahru – Singapore Rapid Transit System (RTS), Pan Borneo Highway (Sabah). As a key industry player, we are looking to leverage on our expertise and track record to participate in these nation building mega infrastructure projects.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B3.** Prospects (cont'd)

#### (i) Current Scenario (cont'd)

On the ECRL project, we are finishing our Preliminary Design and are concurrently working on the Detailed Design for Package A (from Kota Bharu to Dungun). Construction Works at some locations of Section A are currently ongoing and HSS are also involved in the Supervision Works. In addition to this, HSS is also carrying out the Railway Scheme Design of Section C (Mentakab to Port Klang) of the ECRL. We anticipate further roll out of potential works on ECRL in the coming year.

The Iskandar BRT project, secured in December 2019, is progressing well with detailed design expected to be completed in the 1st quarter of next year and hence will contribute positively towards the financial performance of the Group in 2020 and 2021.

The continuation of the construction of the Pan Borneo Sabah, augurs well for us as we are currently the Independent Consulting Engineers (ICE) appointed by the Ministry of Works, Malaysia for the project.

The Group is also working closely with its client Westports Malaysia on a proposal to develop eight (8) additional berths and double its container-handling capacity to 28 million 20-foot equivalent units (TEUs) a year by 2040.

We are definitely paying a lot of attention to Sarawak and want to be part of the growth story as we envisaged them to be a major beneficiary from Indonesia's decision to build its new capital city in Kalimantan. As for the Sarawak Metro project, we have completed the feasibility studies for a proposed light rapid transit (LRT) system network in Kuching and it is anticipated the detailed engineering design consultancy works for Phase 1 to be roll-out in the first quarter of 2021. Phase 1 of the Sarawak metro would cover 59.7km which is from Muara Tuang (Kota Samarahan) to Damai.

It is anticipated that moving forward the Government will look at privatization of more infrastructure projects to reduce the financial strain on the government's national coffers. A key way this has been made possible is through Public Private Partnerships (PPP) – which merge the private sector's innovation with the public sector's societal awareness.

Aside from this, we have engaged with some leading Japanese consultants to form collaborations to work on projects together. The Group has commence supervision services for North-South Commuter Railway Extension (NSCR-EX) project in Philippines through our Japanese partners- Oriental Consultants Global.

As for the water sector, the State Government of Melaka along with the Federal Government is actively pursuing the implementation of the Jerneh dam to address water shortages in Melaka which is ready for tender for construction. In addition to this, the Federal Government has also approved the implementation of the Tasik Biru Scheme to further strengthen the supply for Melaka. A study on the feasibility of a coastal reservoir has also been undertaken by the State.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B3.** Prospects (cont'd)

#### (i) Current Scenario (cont'd)

In view of the recent episodes of pollution of Sg Selangor which has caused severe water disruption to consumers, the State Government of Selangor has studied measures to deal with such pollution in the future. The preferred option entails the diversion of polluted water away from the intakes through a new bypass during such an incident and pumping water from an existing off river storage into the stretch of the river supplying the intakes.

As we embrace the 'next normal', we intend to pursue innovation or even pivot new business models which will pave the way for greater improvement towards operational and financial efficiency whilst always considering the health and safety of our staff.

#### (ii) Order Book/Tender Book

As of 30th September 2020, our order book stood at RM 487.90 million with construction supervision and project management segments being the biggest contributor of 65% and our tender book value is RM 280 million with more than 65% from the engineering design segment.

#### (iii) Future Prospects

The following are the prospects in the Public Transportation, Port and Water Sector

#### **Public Transportation Sector**

#### MRT3

The MRT3 is an important line as it forms the backbone of the Greater KL / Klang Valley Integrated Transit System and complements MRT1, MRT2 lines and other rail transportation including the Ampang Line, Kelana Jaya Line and Seri Petaling. MRT3 line will cover 40km in length, 32km of which would be underground with 26 stations planned along the route.

#### Johor- Bahru Singapore Rapid Transit System (RTS)

Malaysia and Singapore have successfully concluded the bilateral agreement on the RTS link project on 30 July 2020. The construction of the RM10bil Rapid Transit System Link between Malaysia and Singapore is expected to begin in early 2021. The new expected operation date for the cross-border project will be the end of 2026. Upon completion, the RTS Link will connect passengers between Johor's Bukit Chagar terminus station and the Singapore terminus in Woodlands North. The project, would be divided into two phases – the structural phase, which would take four years, and the technical phase, which would take two years.



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NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

- B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)
- **B3.** Prospects (cont'd)
  - (iii) Future Prospects (cont'd)

**Public Transportation Sector (cont'd)** 

• Johor- Bahru Singapore Rapid Transit System (RTS) (Cont'd)

The Malaysian side of the project would be 2.7km and elevated while Singapore would build the remaining 1.3km. The link to the Woodlands station in Singapore will be underground. The RTS Link will now be a standalone light rail transit (LRT) system, instead of using the same trains and systems as Singapore's Thomson-East Coast MRT Line.

#### • Bayan Lepas LRT (Penang Transportation Master Plan)

Bayan Lepas LRT line forms the backbone and it is a priority project under the Penang Transportation Master Plan. The detailed engineering design and Independent Consulting Engineering (ICE) is expected to commence in the fourth quarter of 2020 with tenders to be called by the Penang State Government. On 1st July 2020, SRS Consortium, a subsidiary of Gamuda signed the PDP agreement on the Penang Transport Master Plan, including the Bayan Lepas LRT to kick-start the project worth RM46bil with financing by the Penang government. As the first LRT system in Penang, the Bayan Lepas LRT line will provide direct airport transit from Penang International Airport to major destinations on the island. The line will begin at Komtar and ends at the upcoming Penang South Reclamation (PSR) Smart City.

#### • Sarawak Metro

The Sarawak Metro is a proposed light rapid transit (LRT) system network in Kuching as one of the methods to ease traffic congestion in the city during peak hours. Kuching LRT would be developed in stages to open up economic corridors which will trigger the development and growth of Greater Kuching, which could have an estimated population of over a million people by 2030. It will also serve to reduce carbon footprint in pursuit of a cleaner city. The detailed engineering design for first phase covering a distance of 59.7km from Muara Tuang (Kota Samarahan) to Damai. The conceptual alignment was designed to pass through 28 stations.

#### • KTMB North and South Freight Relief Line

To assist the enhancement of passenger service, there is a requirement to develop a Freight Relief Line to divert freight trains to Port Klang away from Kuala Lumpur and the Klang Branch. Currently freight trains are taking a number of passenger train paths during the day. The Government has long been in favour of implementing a freight relief line to alleviate the congested lines between Rawang – KL – Seremban and KL – Port Klang, by constructing a new line between Serendah to Port Klang (North Freight Relief Line) and another line between Seremban to Port Klang (South Freight Relief Line). These freight relief lines are long overdue for implementation, and current transport of goods by rail are suffering as a result. Industry players prefer to transport their cargo by lorries rather than using the cheaper alternative of rail due to the longer travel times caused by the bottleneck from Rawang and Seremban, respectively, towards Port Klang due to the prioritization of KTMB's commuter services within the Klang Valley.



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NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD (3<sup>RD</sup>) QUARTER ENDED 30 SEPTEMBER 2020

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B3.** Prospects (cont'd)

#### (iii) Future Prospects (cont'd)

#### **Port Sector**

The Group's long term client, Westports Malaysia, has proposed to develop eight (8) additional berths comprising Container Terminal (CT) 10 to Container Terminal (CT) 17 to support the expected long-term growth in the coming decades. In this respect, the Group is working closely with Westports, on the proposed expansion plan to double its container-handling capacity to about twenty–eight (28) million twenty-foot equivalent units a year by 2040.

#### **Water Sector**

Despite having one of the most well-planned water infrastructures in Southeast Asia, we are still faced with challenges in the Malaysian water industry, such as:

- Low water tariffs in Malaysia, which is already the lowest in Asia and henceforth should be increased accordingly.
- The projected water demand for all sectors in Malaysia up to 2050 is expected to grow by 30% attributed to the demand for potable water
- The water reserve margin in several states such Kedah, Penang and Kelantan are falling below the recommended 20% margin capacity
- High non-revenue water due to leaks and water thefts

#### • Sungai Perak Raw Water Transfer Scheme (SPRWTS)

For the past forty (40) years, the Muda River (a river which flows into Penang from Kedah State) has served as Penang's main raw water resource. More than 80% of the raw water that is treated and distributed throughout Penang daily for domestic and trade use is extracted from Sungai Muda, the river that defines Penang's Northern Boundary with Kedah. This river is estimated to be able to supply enough raw water to both Kedah and Penang until the year 2023 only. The Federal Government is currently looking at several options in carrying out Phase 1 of the Sungai Perak Raw Water Transfer Scheme (SPRWTS) project to meet the raw water supply in Penang post 2023. A tender for a detailed study has been recently called to firm up the proposed approach.

#### Upgrading of Water Resource and Supply For Johor (Iskandar and PIPC)

The State of Johor has experienced severe water shortages in recent years that have resulted in water rationing with the water levels in several dams reaching extremely low or critical levels. The Government of Johor, via funding from the Federal Government, is seeking new raw water sources, in particular for future consumption in the southern region including Iskandar Malaysia. Several tenders for feasibility studies and detail design to secure new yields have been called in recent months. Developments in Pengerang for the PIPC (Pengerang Integrated petroleum Complex) are also expected to require expansion of water resource capacity for this prestigious development.



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NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

- B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)
- **B3.** Prospects (cont'd)
  - (iii) Future Prospects (cont'd)

Water Sector (cont'd)

#### Langkawi Water Supply

The Island of Langkawi has been under significant water stress for some time now and the water resources for this major tourist centre need to be augmented on an urgent basis. In the interim period, a fast track scheme is being implemented to provide short term relief. This is complemented by NRW reduction works which are ongoing.

#### Development of Rasau Water Supply Scheme

The state of Selangor is considering development of the Rasau water supply scheme to boost yield for the state. Based on preliminary water demand forecasts, this scheme needs to be on board as early as 2024 to meet reserve margin requirements and envisaged water demands. The scheme is expected to be implemented in 2 equal stages, each with a capacity of about 600 Mld.

#### • State-wide NRW

It is worth noting that many state-wide NRW measures are in the process of being implemented especially in Kedah, Kelantan, Pahang, Sarawak and Sabah.

#### Off River Storage (ORS)

The Federal Government has initiated several Off River Storage (ORS) schemes to enhance yield for States such as Melaka, Negeri Sembilan and Johor. These schemes involve the use of ponds (natural, manmade or enhanced natural ponds) to tap water at downstream location of rivers. Water during wet spells is channelled into the ponds to sustain supply for the schemes during dry period. There are plans for more ORS schemes including for the Kinta district in Perak which supplies Ipoh.

#### Sarawak Grid Study

With the conclusion of the Sarawak Grid Study, the State Government is expected to embark on a major effort to implement the projects proposed in the study covering the whole state.



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NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

- B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)
- **B3.** Prospects (cont'd)
  - (iv) Growth Strategies

Our growth strategies concentrate on the following:-

- Diversification of Revenue
- Recurring Income

#### **Diversification of Revenue**

The Group remains committed in its regional expansion plan, but is wary of the impact of the pandemic on regional economies. A certain degree of rising nationalism is expected in Indonesia and Philippines, as the governments of these countries aim to preserve domestic interests and internal resources by striking a delicate balance in empowering local talents and employing external expertise.

As a result, the Group will need to evaluate the commitment of these countries to their high-growth infrastructure development plans, and as such the realistic mid-to-long term opportunities present to the Group.

According to Asian Development Bank (ADB), the unprecedented health impact brought about by the Covid-19 pandemic will substantially slow down economic growth in Philippine this year, with most of the contraction in occurring in the second quarter. However, sustained public investment especially in priority projects under the government's "Build, Build, Build" (BBB) infrastructure development programme and a rebound in private consumption will drive economic growth in 2021.

Although Indonesia's relocation of its capital city from Jakarta to Kalimantan will be derailed following the Covid-19 outbreak this year, the National Planning Agency had assured that it would continue to prepare the necessary regulatory framework for the capital relocation project. Indonesia has targeted to spend USD 35 billion on its plans to move its capital city from Jakarta to Kalimantan.

We are also exploring India's infrastructure boom, with USD778 billion spending expected by 2022. In 2019, the Group was invited to be part of the committee with the Ministry of Road Transport and Highways (MORTH) and the National Highways Authority of India (NHAI) to review recommendations for improvement for all implementation procedures for upcoming National Highway projects, and one of the recommendation is the introduction of the Project Management Consultant (PMC) mandate for the future development of all their upcoming national expressways projects.



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### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### **B3.** Prospects (cont'd)

#### (iv) Growth Strategies (cont'd)

#### **Recurring Income**

We are in active pursuit of a fourth vertical to our current revenue portfolio which is an important part of our on-going strategy to provide a longer term sight on revenue that is recurring. On September 2nd 2020, we have submitted our bid for a Development of 50MW AC Solar plant under the Large Scale Solar@MEnTARI (LSS) 3B. Some of the other opportunities that we are pursuing in the RE sector includes:-

- Net Energy Metering (NEM) for Industrial factories/Hypermarkets
- Small Hydro projects in Malaysia

We are also exploring the "non-guaranteed offtake" opportunities in the areas of water concessions and toll highway as another potential area of recurring income for the Group.

Despite of the current business environment and barring any unforeseen circumstances, the Board of Directors of the Company is of the opinion that the prospects for the remaining period to the end of the financial year ending 30th September 2020 will remain challenging with dependence on the extent of the swing between the Covid-19 fear towards the economic agenda.

#### **B4.** Income tax expense

	Quarter ended		Year to date ended		
	30 Sept 2020 RM'000	30 Sept 2019 RM'000	30 Sept 2020 RM'000	30 Sept 2019 RM'000	
Income tax expense					
- Current financial period	1,794	865	4,935	2,091	
- Prior financial period		(66)		(66)	
	1,794	799	4,935	2,025	
<u>Deferred tax</u>					
- Current financial period	(196)	(284)	(711)	(878)	
	(196)	(284)	(711)	(878)	
Total tax expense	1,598	515	4,224	1,147	

The effective tax rate for the current quarter and financial year is higher than the statutory tax rate of 24% mainly due to expenses which are not tax deductible. Non-deductible expenses mainly attributable to term loan interest incurred by the holding company, i.e., HEB on the acquisition of SMHB Engineering.



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NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD (3<sup>RD</sup>) QUARTER ENDED 30 SEPTEMBER 2020

- B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)
- **B5.** Variance of actual profit from profit forecast and profit guarantee

The Group has not issued any profit forecast or profit guarantee in any form of public documentation and announcement during the current financial period under review.

**B6.** Status of corporate proposals

There is no corporate proposal announced but not completed as at the date of this report.



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### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD (3RD) QUARTER ENDED 30 SEPTEMBER 2020

- B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)
- **B7.** Status of utilisation of proceeds from corporate exercise
  - (i) <u>Utilisation of proceeds from the Initial Public Offering ("IPO")</u>

On 17 April 2019, the Company announced its intention to vary the utilisation of proceeds raised from the IPO exercise in conjunction with the listing of and the quotation of its entire share capital on the ACE Market of Bursa Malaysia Securities Berhad on 10 August 2016. The Company has raised gross proceeds of approximately RM31.91 million from its IPO ("IPO Proceeds").

The details of the variations of the IPO Proceeds are as set out below:

No.	Details of Utilisation	IPO Proceeds <sup>(a)</sup> (RM'000)	1 <sup>st</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	2 <sup>nd</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	Actual Utilisation <sup>(b)</sup> (RM'000)	Balance of IPO Proceeds Unutilised (RM'000)	Revised Expected Timeframe for Utilisation of IPO Proceeds (from the listing date)
1.	(a) Expansion into India	15,000	5,000	-	-	-	n/a
	(b) Expansion into India & ASEAN	-	-	6,000	-	6,000	Up to 4 <sup>th</sup> Quarter 2020
	(c) Venture into the water sector in Malaysia	6,000	-	-	-	-	n/a
	(d) Partial repayment of borrowings for the acquisition of SMHB Engineering	-	-	6,000	6,000	-	n/a
	(e) Venture into the power sector in Malaysia	3,000	3,000	-	-	-	n/a
	(f) Building Information Modeling ("BIM")	-	8,000	-	-	-	n/a
	(g) Facility Management	-	8,000	-	-	-	n/a
	(h) To venture into recurring income and long term based contracts with focus within the power sector	-	-	12,000	-	12,000	Up to 4 <sup>th</sup> Quarter 2020
	Subtotal	24,000	24,000	24,000	6,000	18,000	



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### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD (3RD) QUARTER ENDED 30 SEPTEMBER 2020

- B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)
- B7. Status of utilisation of proceeds from corporate exercise (cont'd)
  - (i) <u>Utilisation of proceeds from the Initial Public Offering ("IPO") (cont'd)</u>

No.	Details of Utilisation	IPO Proceeds <sup>(a)</sup> (RM'000)	1 <sup>st</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	2 <sup>nd</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	Actual Utilisation <sup>(b)</sup> (RM'000)	Balance of IPO Proceeds Unutilised (RM'000)	Revised Expected Timeframe for Utilisation of IPO Proceeds (from the listing date)
2.	Repayment of bank borrowings	4,000	•	-	4,000	ı	n/a
3.	General working capital	708	-	-	708	ı	n/a
4.	Estimated listing expenses	3,200	-	-	3,200	•	n/a
	Total IPO proceeds	31,908	24,000	24,000	13,908	18,000	

#### Notes:

- (a) As per HEB's prospectus dated 29 June 2016
- (b) As at 30 September 2020



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#### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD (3RD) QUARTER ENDED 30 SEPTEMBER 2020

- ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA **SECURITIES** (cont'd)
- B7. Status of utilisation of proceeds from corporate exercise (cont'd)

**Utilisation of proceeds from the Placement** (ii)

Purpose	Proposed Utilisation (RM'000)	Actual Utilisation <sup>(a)</sup> (RM'000)	Intended Timeframe for Utilisation	Deviation (RM'000)
To pay partially the upfront Cash Consideration of RM153,000,000 for SMHB Acquisition	52,298	52,298	Within 1 month from the date of listing of the Placement shares <sup>(b)</sup>	1

(iii) Utilisation of proceeds from Rights with Bonus Issue and Warrants

	Purpose	Proposed Utilisation (RM'000)	Actual Utilisation <sup>(a)</sup> (RM'000)	Intended Timeframe for Utilisation	Deviation	
					(RM'000)	%
1.	To pay partially the upfront Cash Consideration of RM153,000,000 for SMHB Acquisition	15,700	15,702	Within 1 month from the date of listing of the Rights shares <sup>(c)</sup>	2	0.01%
2.	Forming part of the deferred Cash Consideration of RM9,000,000 for SMHB Acquisition to be paid on third anniversary from the completion date of the aforesaid acquisition	9,000	-	On the third anniversary of the completion date of SMHB Acquisition <sup>(d)</sup>	N/A	N/A
3.	Repayment of the financing facility for the SMHB Acquisition	9,281	9,281	Within 6 months from the date of listing of the Rights shares <sup>(c)</sup>	-	-
4.	Defray estimated expenses relating to the corporate exercises which comprised SMHB Acquisition, Placement and Rights with Bonus Issue and Warrants	7,500	7,147	Within 1 month from the date of listing of the Rights shares <sup>(c)</sup>	353 <sup>(e)</sup>	4.7%
	TOTAL	41,481	32,130		_	_

- (a) As at 30 September 2020.
- (b) The listing date of Placement shares was on 8 March 2018.
- (c) The listing date of the Rights shares was on 21 March 2018.(d) The completion date of SMHB Acquisition was on 28 March 2018.
- (e) The actual expenses were only RM7.147 million and hence, resulted in a variance of RM353,000.



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### NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD (3<sup>RD</sup>) QUARTER ENDED 30 SEPTEMBER 2020

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B8.** Group's borrowings and debt securities

The Group's borrowings as at 30 September 2020 are as follows:-

	As at 30 Sept 2020 RM'000	As at 30 Sept 2019 RM'000
Current:		
Hire purchase payables	136	283
Bank overdrafts	8,091	18,031
Term loans	11,549	13,386
_	19,776	31,700
Non-current: Hire purchase payables Term loans	105 49,068 49,173	503 53,588 54,091
Total borrowings:		
Hire purchase payables	241	786
Bank overdrafts	8,091	18,031
Term loans	60,617	66,974
	68,949	<u>85,791</u>

All borrowings are secured and denominated in Ringgit Malaysia.

Bank overdrafts are secured against the short term deposits pledged with licensed banks as disclosed in the Unaudited Condensed Consolidated Statement of Cash Flows.



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# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

#### **B9.** Material litigation

There is no litigation or arbitration and the Board of Directors is not aware of any proceedings pending or threatened, or of any fact likely to give rise to any proceedings as at the date of this interim financial report.

#### **B10.** Dividend Payable

The Board of Directors does not recommend any dividend for the current quarter under review.

#### B11. Earnings/(Loss) per share ("EPS"/ "LPS")

The basic and diluted EPS/LPS are computed as follows:

	Quarter ended		Year to da	te ended
	30 Sept 2020	30 Sept 2019	30 Sept 2020	30 Sept 2019
Net profit/(loss) attributable to ordinary equity holders of the Company (RM'000)	2,787	874	7,718	(1,601)
Weighted average number of ordinary shares in issue ('000)	495,862	495,862	495,862	495,862
Basic EPS/(LPS) (sen)	0.56	0.18	1.56	(0.32)
Diluted EPS/(LPS) (sen)	0.56	0.18	1.56	(0.32)

The calculation of diluted earnings/(loss) per share of the Group for current period excluded warrants issued by the Company in the current period as its inclusion would have been antidilutive.



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NOTES TO THE INTERIM FINANCIAL REPORT FOR THE THIRD ( $3^{RD}$ ) QUARTER ENDED 30 SEPTEMBER 2020

B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

# **B12.** Notes to the Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

Profit/(loss) for the financial period is arrived at after charging/(crediting) the following expense/(income):

	Quarter	andad	Year to date ended		
	30 Sept 2020 RM'000	30 Sept 2019 RM'000	30 Sept 2020 RM'000	30 Sept 2019 RM'000	
Depreciation of property, plant and					
equipment and Right-of-use assets	1,097	1,120	3,354	3,371	
Amortisation of intangible assets	913	1,049	2,749	3,156	
Property, plant and equipment written off	1	15	1	131	
Allowance for impairment losses on trade					
receivables, net of reversal	(142)	(8)	(189)	39	
Interest expense	1,203	1,761	4,004	5,563	
Interest income	(228)	(334)	(784)	(1,248)	
Loss on disposal of property, plant &					
equipment	-	-	2	-	
(Gain)/Loss on foreign exchange	(14)	14	(10)	33	

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of Bursa Securities are not applicable.

#### **B13.** Authorisation for issue

The interim financial report was authorised for issue by the Board of Directors on 17 November 2020.