

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE SECOND QUARTER ENDED 30 JUNE 2022

		-	rter ended			to date ended	
	Note	2022 RM'000	<u>80 June</u> 2021 RM'000	% +/(-)	2022 RM'000	<u>30 June</u> 2021 RM'000	% +/(-)
Revenue	B1	37,863	38,989	(2.9)	74,286	82,864	(10.4)
Direct costs		(25,174)	(28,906)		(49,748)	(61,834)	
Gross profit		12,689	10,083	25.8	24,538	21,030	16.7
Other operating income		325	375		427	375	
Administrative expenses		(5,785)	(5,149)		(11,478)	(10,044)	
Other operating expenses		(1,694)	(2,124)		(3,571)	(4,190)	
Net reversal/(loss) on impairment of financial instruments		(3)	(72)		228	(97)	
Profit for the year from operations		5,532	3,113	77.7	10,144	7,074	43.4
Finance income		88	107		165	263	
Finance costs		(734)	(865)		(1,527)	(1,892)	
Share of results of associates		488	144		471	219	
Profit before taxation		5,374	2,499	115.0	9,253	5,664	63.4
Taxation	B4	(1,480)	(928)		(2,807)	(2,114)	
Profit for the financial period		3,894	1,571	147.9	6,446	3,550	81.6
Other comprehensive income/(loss Item that may be reclassified subsequently to profit or loss	5):						
Foreign currency translation gain/(	loss)	4	(10)		(5)	13	
Total comprehensive income for the financial period		3,898	1,561	149.7	6,441	3,563	80.8
Profit for the financial period attributable to:-							
Owners of the Company		3,894	1,571	147.9	6,446	3,550	81.6
Total comprehensive income attrib	utable to:-						
Owners of the Company		3,898	1,561	149.7	6,441	3,563	80.8
Earnings per share (sen) - Basic	B11	0.79	0.32	147.9	1.30	0.72	81.6
- Diluted	B11 B11	0.79	0.32	147.9	1.30	0.72	81.6



### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2022

	Unaudited as at 30.06.2022 RM'000	Audited as at 31.12.2021 RM'000
ASSETS	Note	
NON-CURRENT ASSETS		
Property, plant and equipment Intangible assets Goodwill Right-of-use assets Investments in associates Deferred tax assets	4,013 1,327 162,677 4,484 3,163 1,519 177,183	4,220 2,067 162,677 5,790 2,692 1,649 179,095
CURRENT ASSETS		
Trade and other receivables Contract assets Current tax assets Derivative financial assets Prepayment Cash and cash equivalents	48,829 110,365 651 689 3,083 31,276 194,893	44,870 108,614 851 271 2,649 31,510 188,765
TOTAL ASSETS	372,076	367,860
EQUITY AND LIABILITIES		
EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY		
Share capital Reserves <b>TOTAL EQUITY</b>	254,291 (19,941) 234,350	254,291 (26,382) 227,909



### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2022 (cont'd)

		Unaudited as at 30.06.2022 RM'000	Audited as at 31.12.2021 RM'000
NON-CURRENT LIABILITIES	Note		
Loans and borrowings Lease liabilities Employee benefits Deferred tax liabilities Other payables	88 88	26,245 1,560 100 189 7,297 35,391	32,953 3,149 25 377 7,193 43,697
CURRENT LIABILITIES			
Loans and borrowings Lease liabilities Trade and other payables Contract liabilities Current tax liabilities Provisions	88 88	31,118 3,084 52,206 12,514 377 3,036 102,335	18,882 2,778 61,741 12,348 - 505 96,254
TOTAL LIABILITIES		137,726	139,951
TOTAL EQUITY AND LIABILITIES		372,076	367,860
Net assets per share (RM)		0.47	0.46



### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR YEAR TO DATE ENDED 30 JUNE 2022

		Non-Dis	s <mark>tributable</mark> Foreign Currency	<u>Distributable</u>	
As at 1 January 2022	Share Capital RM'000 254,291	Warrants Reserve RM'000 29,196	-	Accumulated losses RM'000 (55,802)	<b>Total</b> <b>RM'000</b> 227,909
Other comprehensive income: - Foreign currency translation gain Total other comprehensive income	-	-	(5)		(5)
Profit for the financial period Total comprehensive income for the		-	-	6,446	6,446
financial period As at 30 June 2022	254,291	29,196	(5) <b>219</b>	6,446 <b>(49,356)</b>	6,441 <b>234,350</b>



### **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR YEAR TO DATE ENDED 30 JUNE 2022 (cont'd)** *(The figures have not been audited)*

As at 1 January 2021	<b>Share</b> <b>Capital</b> <b>RM'000</b> 254,291	Non-Dis Warrants Reserve RM'000 29,196	stributable Foreign Currency Translation Reserve RM'000 208	Distributable Accumulated losses RM'000 (58,814)	<b>Total</b> <b>RM'000</b> 224,881
Other comprehensive income: - Foreign currency translation loss - Actuarial loss on defined benefit obligations, net of tax	-	-	13	-	13
Total other comprehensive loss	-	-	13	-	13
Profit for the financial period Total comprehensive income for the		-	-	3,550	3,550
financial period As at 30 June 2021	- 254,291	29,196	13 <b>221</b>	3,550 ( <b>55,264</b> )	3,563 <b>228,444</b>



# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR TO DATE ENDED 30 JUNE 2022

CASH FLOWS FROM OPERATING ACTIVITIES	564
Profit before taxation 9,253 5,6	
Adjustments for:	
Depreciation of property, plant and equipment6756Depreciation of right-of-use assets1,4021,3Amortisation of intangible assets8501,8Finance income(165)(2Finance costs1,5271,8Net fair value gain on derivative(418)(3	96 551 395 311 263) 892 368) <u>219)</u> 559
Change in employee benefits and provision75Change in trade and other receivables and prepayments(4,165)(2,6Change in trade and other payables(6,402)12,1	
	347 913
Interest received 165 2   Net tax paid (2,288) (3,1)	263 118) 058



# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR TO DATE ENDED 30 JUNE 2022 (cont'd)

	<u>Year to date ended</u>		
	30 June	30 June	
	2022	2021	
	RM'000	RM'000	
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of property, plant and equipment	(318)	(239)	
Acquistion of intangible assets	(110)	-	
Net cash used in investing activities	(428)	(239)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Payment on hire purchase financing	(268)	(38)	
Repayment of term loans	(6,646)	(5,835)	
Net proceeds from/(repayment of) other bank facilities	12,527	(1,000)	
Payment of lease liabilities	(1,379)	(1,331)	
Deposit pledged of licensed bank	(2,230)	5,175	
Interest paid	(1,349)	(1,569)	
Net cash from/(used in) financing activities	655	(4,598)	
Net decrease in cash and cash equivalents	<i></i>	·	
during financial period	(1,548)	(779)	
Effect of exchange rate fluctuation on cash held	(6)	11	
Cash and cash equivalents at	22 419	22.045	
beginning of financial period	22,418	23,065	
Cash and cash equivalents at end of financial period	20,864	22,297	



# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR YEAR TO DATE ENDED 30 JUNE 2022 (cont'd)

(The figures have not been audited)

Components of cash and cash equivalents as at 30 June 2022 is as follows:

	30 June 2022 RM'000	30 June 2021 RM'000
Cash and bank balances	4,643	4,194
Short term deposits with licensed banks	26,633	28,314
Bank overdrafts (secured)	(2,036)	-
	29,240	32,508
Less: short term deposits and bank balances pledged		
with licensed banks	(8,376)	(10,211)
	20,864	22,297



### A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT

### A1. Basis of preparation

The interim financial report of HSS Engineers Berhad ("**HEB**" or the "**Company**") and its subsidiaries ("**the Group**") are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standards ("MFRS") No. 134- Interim Financial Reporting, paragraph 9.22 and Appendix 9B of the Main Market Listing Requirements ("Listing Requirements") of Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial report should be read in conjunction with the audited consolidated financial statements of the Group for the financial year ended 31 December 2021 and accompanying explanatory notes attached to this interim financial report.

### A2. Changes in accounting policies

The significant accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted as disclosed in the audited consolidated financial statements of the Group for the financial year ended 31 December 2021 except for the adoption of the following applicable Amendments to Standards or new Standards during the current financial period which are effective from 1 January 2022:

### MFRSs (Including The Consequential Amendments)

Amendments to MFRS 3, Business Combinations, MFRS 9, Financial Instruments, MFRS 116, Property, Plant and Equipment, and MFRS 137, Provisions, Contingent Liabilities and Contingent Assets

### A3. Auditors' report on preceding audited financial statements

The preceding year's audited financial statements of the Company, HSS Engineering Sdn Bhd, SMHB Engineering Sdn Bhd, HSS BIM Solutions Pvt Ltd, BIM Global Ventures Sdn Bhd and HEB Energy Sdn Bhd were not subject to any qualification.

### A4. Seasonal or cyclical factors

The Group's business operations are not materially affected by seasonal or cyclical factors on an annual basis but varies on a quarterly basis.

### A5. Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no material unusual items affecting assets, liabilities, equity, net income or cash flows of the Group during the current financial period under review.



### A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT

### A6. Material changes in estimates

There were no changes in estimates of amounts reported in previous financial years that have a material effect on the results for the current financial period under review.

### A7. Debt and equity securities

There was no issuance, cancellation, repurchase, resale and repayment of debt and equity securities during the current financial period under review.

### A8. Dividend paid

There was no dividend paid during the current quarter under review.

### A9. Segmental information

The Group's activities are conducted within a single industry segment comprising provision of engineering and project management services and provision of Building Information Modeling ("BIM") services. As such, the operating revenue and results of this segment are reflected in the Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income. The segment assets and liabilities are as presented in the Unaudited Condensed Consolidated Statement of Financial Position.

### A10. Valuation of property, plant and equipment

There was no valuation of property, plant and equipment in the current financial period under review.

### A11. Capital commitments

The capital commitments of the Group as at 30 June 2022 were as follows:-

	RM′000	
Authorised but not contracted for:	1,914	

### A12. Material events subsequent to the end of the current financial period

There were no material events subsequent to the end of the current financial period.



# A. EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARDS ("MFRS") 134: INTERIM FINANCIAL REPORT

### A13. Effect of Changes in composition of the Group

There were no changes in the composition of the Group for the current financial quarter under review.

### A14. Contingent assets or contingent liabilities

The Group has no contingent assets or contingent liabilities as at the date of this report.

### A15. Related party transactions

There were no related party transactions entered into during the current period under review.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES

### **B1.** Review of performance

For the current quarter and current period under review, the Group recorded revenue of RM37.9 million and RM74.3 million respectively.

(a) Analysis of our revenue by activities is as follows:

	Quarter ended		Year t	d		
	30 June 2022	30 June 2021	Variance	30 June 2022	30 June 2021	Variance
	RM′000	RM′000	%	RM′000	RM′000	%
Engineering services - Engineering						
design - Construction	6,805	16,299	(58.2)	14,519	37,874	(61.7)
supervision	15,407	16,649	(7.5)	30,407	32,855	(7.4)
Project management	12,763	3,693	>100	23,420	7,334	>100
BIM services Reimbursable	396	524	(24.4)	768	864	(11.1)
income	2,492	1,824	36.6	5,172	3,937	31.4
TOTAL	37,863	38,989	(2.9)	74,286	82,864	(10.4)

### Engineering design

The revenue from engineering design for current quarter decreased by 58.2% to RM6.8 million as compared to RM16.3 million for the corresponding quarter ended 30 June 2021.

Engineering design revenue decreased by 61.7% to RM14.5 million as compared to RM37.9 million for the corresponding period ended 30 June 2021. This was mainly attributable to the lower revenue from major on-going projects which include East Coast Rail Line ("ECRL") detailed design and Projek Perintis Sistem Pengangkutan Bus Rapid Transit di 3 Laluan Berkapasiti Tinggi and Pembinaan Laluan Khas (Busway).

### Construction supervision

Construction supervision segment revenue decreased marginally by RM1.2 million or 7.5% as compared to RM16.6 million for the corresponding quarter ended 30 June 2021.

In line with the progress of projects, construction supervision segment revenue for the current year to date slightly decreased by RM2.4 million or 7.4% as compared to the corresponding period ended 30 June 2021.



# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES

### B1. Review of performance (cont'd)

(a) Analysis of our revenue by activities is as follows (cont'd):-

### Project management

Project management revenue rose by RM9.1 million for the current quarter as compared to RM3.7 million for corresponding quarter in previous year.

Project management revenue rose by RM16.1 million for the current year to date as compared to RM7.3 million for corresponding period in previous year. This was mainly attributable to Project Management Consultant (PMC) Bagi Fasa 1 Projek Lebuhraya Pan Borneo Sabah.

### **BIM** services

BIM services accounted for a small proportion of the group's revenue and no significant fluctuation was noted.

### Reimbursable income

Reimbursable income is recognised on a back to back basis with sub-consultant and allowances claimed by supervision staff and therefore it has no significant impact on the financial performance of the Group.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### B1. Review of performance (cont'd)

(b) Analysis of our revenue by geographical locations is as follows:-

	Qua	Quarter ended			o date ende	d
	30 June 2022	30 June 2021	Variance	30 June 2022	30 June 2021	Variance
	RM′000	RM′000	%	RM′000	RM′000	%
<b>Local</b> Malaysia	37,386	38,490	(2.9)	73,491	81,894	(10.3)
<b>Overseas</b> India Philippines	278 199	172 327	61.6 (39.1)	548 247	391 579	40.2 (57.3)
TOTAL	37,863	38,989	(2.9)	74,286	82,864	(10.4)

Local market continued to contribute significant portion of revenue amounting to 98.9% of the Group's total revenue.

(c) Profit After Tax ("PAT")

The Group recorded PAT of approximately RM3.9 million for the current quarter as compared to a PAT of RM1.6 million for corresponding quarter in year 2021.

(d) Our unbilled order book as at 30 June 2022 was as follows:

	Unbilled order book RM'000	%
Engineering services		
- Engineering design	184,322	34.8
- Construction supervision	193,098	36.5
Project management	146,055	27.6
	523,475	98.9
BIM services	5,961	1.1
Total	529,436	100

The above unbilled order book will be billed progressively on average over the next two (2) to five (5) years.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### B2. Comparison with preceding quarter's profit before taxation

	Current Quarter 30 June 2022	Preceding Quarter 31 Mar 2022	Variance	
	RM′000	RM′000	%	
Revenue	37,863	36,423	4.0	
Gross profit	12,689	11,849	7.1	
Profit before taxation	5,374	3,879	38.5	

The profit before tax for current quarter was RM5.4 million as compared to a profit before tax of RM3.9 million for immediate preceding quarter ended 31 March 2022 mainly due to higher revenue achieved in current quarter.

### **B3.** Prospects

### (i) Current Scenario

HEB Group is poised to undertake key infrastructure development in the country having secured notable wins in the second quarter (2Q) 2022, including a Letter of Award from Malaysia Airports Holding Berhad in May 2022 to be the Independent Checking Consultant (ICC) for the Design and Build packages of the proposed build and lease of a maintenance, repair, and operations (MRO) facility at Subang Aerotech Park ("Services A") as well as the ICC for the proposed development of MRO hangars and industrial buildings ("Services B") in relation to the Sultan Abdul Aziz Shah airport.

This follows our appointment by Mass Rapid Transit Corporation Sdn. Bhd. (MRT Corp) in April 2022 to undertake an independent peer review for the tender documentations on the upcoming MRT 3. Given our vast experience as Independent Consulting Engineer for the ongoing MRT Line 2 and the completed MRT Line 1, we recently submitted the tender bid for the Project Management Consultancy role for the MRT Line 3 in June 2022 and subsequently were appointed on 4th August 2022. The HSS JV's PMC role for the critical piece for Kuala Lumpur's urban rail network entails ensuring the overall implementation of the project according to MRT Lingkaran Sdn Bhd's specified requirements, timeline and budget across the construction, consultation, communications and overall project delivery.

The Pan Borneo Sabah project (15 packages under Phase 1A), in which we secured the Project Management Consultancy Services (PMC) role in April 2021, is progressing well with 60 % completion given 100% staff mobilization at site.

Further to the ongoing works on ECRL, we were awarded a RM16.6 million Variation Order (VO) for Section 9 of the East Coast Rail Link (ECRL) from Serendah to Port Klang on 6 July 2022. Under this VO, the Group has been appointed as the Supervising Consultant responsible for the construction of the works for Section 9 of the ECRL. The 53.5 km section consists of tunnels, viaducts, at-grade sections and stations.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### **B3.** Prospects (cont'd)

### (i) Current Scenario (cont'd)

The design portions on Section A which is from Kota Bharu to Dungun (approximately 210 km long) are near completion and a team of experienced personnel has been mobilized to supervise the ongoing construction works. The Railway Scheme Mandate for the ECRL is completed with the issuance of Final Railway Scheme Approval from the Land Public Transport Agency for Section C2 (Gombak to Port Klang) in January 2022.

The Iskandar BRT (IMBRT) project, secured in December 2019, is progressing well with detailed design expected to be completed by the 3rd quarter of 2022 with tenders for construction contracts expected to be called by end of 2022.

The Group is also working closely with its client. Westports Malaysia to develop eight (8) additional berths and double its container-handling capacity to 28 million 20-foot equivalent units (TEUs) a year by 2040. We have concluded the detailed design for the land reclamation from CT 10 to CT 13 and intend to commence with construction activities upon Westports receiving its necessary approvals from the Government.

Following the water security scheme studies we undertook for the State of Selangor, we were awarded with four (4) work packages comprising (a) pumping plant at Kampung Sg. Darah at Bestari Jaya, Kuala Selangor (b) pumping plant at Rantau Panjang intake at Kuala Selangor (c) river diversion and related works at intake points for SSP1, 2 & 3 and (d) pumping system and associated works at intake points of Sg Semenyih WTP at Jenderam Hilir. Some of these work packages are currently under construction stage. The State Government of Selangor has appointed us earlier to study measures to deal with pollution in the future given the recent episodes of contamination of Sg Selangor which has caused severe water disruption to consumers.

As Owner Engineer for Sg Rasau Water Supply project in Selangor, we oversee the tender process and award for the construction of Phase 1 works. The scheme will be implemented over a period of four years. We have commenced supervision works for the construction of Pelubang Water Supply Scheme in Kedah since January 2022.

The tender for the construction of the Jerneh dam to address water shortages in Melaka is completed with the award by the government in May 2022.

As Panel Consultant to Air Selangor, we are currently undertaking engineering consultancy services for 3 (three) work packages, namely:

- 1. Upgrading of Electricity Supply for Ampang Intake Water Treatment Plant (M&E)
- 2. Pipe Replacement in Klang Package 66 (C&S)
- 3. Pipe Replacement in Kuala Lumpur Package 50 (C&S)

The Group also provides design and head office direction (HOD) for flood mitigation works for critical and selected stretches of East Coast Highway Phase 1 that have been impacted by the December 2021 flood event resulting in disruption to traffic along this highway. This includes review of hydrological design storm events and adjusting projections that included climate change consideration.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### **B3.** Prospects (cont'd)

### (i) Current Scenario (cont'd)

To avoid prolonged water supply disruption during drought events, we are providing engineering services for proposed raw water transfer from Sg Sedili Besar to Sg Gembut in the districts of Kota Tinggi, Johor.

In the immediate term, we foresee more flood mitigation jobs to be accelerated in light of the massive flash floods last year. Under the 12MP, the Government had committed a development expenditure of RM 1 billion per annum for flood mitigation projects, with an additional expenditure of RM 15 billion between 2023 and 2030 to expedite these projects further.

The roll out of new contracts as well as implementation of mega infrastructure projects is anticipated to gain pace in the second half of 2022 with tender for the Phase 1B (19 packages) of the Pan Borneo Sabah to be called in the second half of 2022 whilst MRT3 tender was ongoing in the second quarter of 2022.

With privatization playing a pivotal role in funding some of the key infrastructure undertakings in the country, the Group also foresees more project roll-outs to come on stream. Currently, we are working on several highway privatization proposals within the Klang Valley. Under the Budget 2022, the Government has set up an Infrastructure Facilitation Fund 3.0 with an initial fund allocation of RM 200 million to facilitate the privatization mechanism which is under the purview of the Public-Private Partnership Unit.

### (ii) Order Book/Tender Book

As of 30th June 2022, our order book stood at RM 529.4 million with construction supervision and project management segments being the biggest contributor of 64 % and our tender book value is approximately at RM 1.4 billion which is inclusive of MRT 3 amounting to RM1.0 billion.

### (iii) Future Prospects

The following are the prospects in the Public Transportation, Port and Water Sectors.

### **Public Transportation Sector**

### • MRT3

The Klang Valley MRT Line 3 is an important line as it forms the backbone of the Greater KL / Klang Valley Integrated Transit System and complements MRT1 and MRT2 lines. We are the incumbent Independent Consulting Engineer (ICE) for the MRT Line 1 and 2 projects which provides us with a wealth of ready at hand information. We submitted our tender in June 2022 for the Project Management Consultancy tender for MRT3 and subsequently were awarded the project on 4th August 2022.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### **B3.** Prospects (cont'd)

### (iii) Future Prospects (cont'd)

### Public Transportation Sector (cont'd)

### • Bayan Lepas LRT (Penang Transportation Master Plan)

The tenders for Detailed Engineering and Independent Consulting Engineering (ICE) services for the Bayan Lepas LRT line which forms a priority project under the Penang Transportation Master Plan are expected to be called mid 2H2022. We were the Scheme Design consultants for the project leading the infrastructure designs and coordinating the systems interfaces with the civil works.

### Port Sector

### • Westport Phase 2

The Group is working closely with our long term Client, Westports Malaysia on the proposed expansion plan to develop eight (8) additional berths comprising Container Terminal (CT) 10 to Container Terminal (CT) 17 to double its container-handling capacity to about twenty–eight (28) million twenty-foot equivalent units a year. This will ensure Port Klang remains a competitive hub in the region. We have concluded the feasibility studies for the port expansion as well as the detailed design for the land reclamation from CT10 to CT13.

### Water Sector

The 12 MP and Shared Prosperity vision continue to drive the water agenda in the country. The Government's inclusive policy to reduce the urban-rural gap in water and sewerage services, particularly in Sabah and Sarawak, will be one of the main agendas in 12 MP and the national budget reflects this policy. The game changer in the 12 MP involves accelerating the adoption of Integrated Water Resources Management (IWRM) in managing water resources in the country. The issue of integrating water and sewerage services continue to get the attention of the Federal Government. Whilst there have been a number of pilot projects that have been implemented we have yet to see a large scale implementation of the integrated water tariff. We should see some progress in this area within this Plan's period.

Some of the upcoming potential projects:-

### • Dam Safety Review of Hydroelectric Dams

We are joint-consultant for the Hydro Life Extension Program for Sg Perak Hydroelectric Stations for Review Study and Tender Documentation and are looking forward to be engaged for the Project Implementation Stage from 2022 to 2028. We are actively bidding for Dam Safety Review contracts in Selangor and other states.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

**B3.** Prospects (cont'd)

### (iii) Future Prospects (cont'd)

### Water Sector (cont'd)

### • Integrated River Basin Management Plan

We are presently bidding for IRBM studies under JPS involving multi-disciplinary professional services in the field of hydrology, hydrogeology, stormwater, drainage, flood mitigation, water quality, water resources, bio-diversity, socio-economic, urban and town planning, costing, GIS, public outreach and legal disciplines.

### • Pelan Induk Saliran Mesra Alam

We have submitted proposals for several drainage master plan studies that emphasise on sustainable solutions that incorporate both structural and non-structural measures for flood mitigation alongside best management of water quality, aesthetic, aquatic lives, terrestrial flora/fauna and other ecological services.

### • Off-River Storages

We are preparing bids for several proposed barrages and off-river storages for water resources development in Selangor and Kedah.

### • Submarine Pipelines

Many submarine pipelines installed in the past to provide water supply to island settlements such as Pulau Pinang, Langkawi and Redang are old (some over 50 years) and incur losses due to leakages in the undersea pipes. We are preparing proposals for new and rehabilitation of these submarine pipelines.

### (iv) Growth Strategies

### Our growth strategies concentrate on the following:-

- Diversification of Revenue
- Recurring Income

### Diversification of Revenue

### A) Regional Expansion

HEB Group remains on course in its regional expansion. This endeavour will be supported through strategic collaborations with other partners.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

**B3.** Prospects (cont'd)

### (iv) Growth Strategies (cont'd)

### **Diversification of Revenue (cont'd)**

### <u>A) Regional Expansion (cont'd)</u>

On 19 July 2022, the Group signed a Memorandum of Understanding (MOU) to become a preferred partner to a leading Japanese engineering consultancy firm Oriental Consultants Global Co. Ltd. (OC Global). OC Global is 100% owned by Tokyo Stock Exchange-listed Oriental Consultants Holdings Co., Ltd. The firm has implemented more than 3,000 projects in at least 150 countries worldwide with more than a thousand employees across Japan and overseas subsidiaries as at February 2022.

Under the strategic partnership, both parties would collaborate on potential infrastructure projects in ASEAN, India and any other country including in the Middle East North Africa (MENA) region. The collaboration would prioritize activities in the transportation sector (particularly rails and mass transit), water resources and supply management, flood mitigation, as well as roads, highways and bridges.

It's worth noting that both parties have collaborated since 2021 to provide construction supervision services for North-South Commuter Railway Extension project in Philippines, the first airport railway service in the country that links Clark International Airport to cities in Central Luzon and Metro Manila.

### B) Digital & Technology (focus on Data Centers)

Given the transferability of our expertise into other high-growth sectors, the Group is exploring opportunities in the digital & technology sector focusing on data centers as well as the 5G telecommunications space, in support of the Government's focus on accelerating the digital economy in the wake of the COVID-19 pandemic. As DNB ramps up the 5G roll out to achieve 38% population coverage by end of 2022, we foresee vast opportunities in this sector for the Group. The Group has embarked on a collaborative partnership approach with global leading data centre specialists to pursue engineering and project management opportunities in Malaysia and South East Asia. We have been shortlisted for two (2) Project Management Consultancy bids for upcoming data center projects in the country.

### **Recurring Income**

We are setting our long-term sights on establishing a recurring revenue stream for the Group which is our 4th vertical, especially in the Renewable Energy (RE) space. The Group will explore taking-up equity stakes in solar plants, waste-to-energy (WTE) plants, small hydro projects, biomass/biogas projects including rooftop solar ventures.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### **B4.** Income tax expense

-	Quarter	ended	Year to date ended		
	30 June 2022 RM'000	30 June 2021 RM'000	30 June 2022 RM'000	30 June 2021 RM'000	
Income tax expense					
- Current financial period	1,424	1,219	2,867	2,709	
	1,424	1,219	2,867	2,709	
Deferred tax					
- Current financial period	56	(291)	(60)	(595)	
	56	(291)	(60)	(595)	
Total tax expense	1,480	928	2,807	2,114	

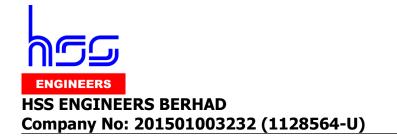
The effective tax rate for the current quarter and financial year is higher than the statutory tax rate of 24% mainly due to expenses which are not tax deductible. Non-deductible expenses are mainly attributable to term loan interest incurred by the holding company, i.e., HEB on the acquisition of SMHB Engineering.

### **B5.** Variance of actual profit from profit forecast and profit guarantee

The Group has not issued any profit forecast or profit guarantee in any form of public documentation and announcement during the current financial period under review.

### **B6.** Status of corporate proposals

There is no corporate proposal announced but not completed as at the date of this report.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

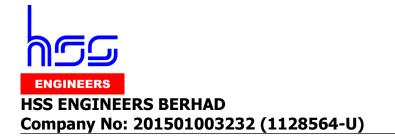
### **B7.** Status of utilisation of proceeds from corporate exercise

### (i) <u>Utilisation of proceeds from the Initial Public Offering ("IPO")</u>

On 13 April 2022, the Company announced its intention to vary the utilisation of proceeds raised from the IPO exercise in conjunction with the listing of and the quotation of its entire share capital on the ACE Market of Bursa Malaysia Securities Berhad on 10 August 2016. The Company has raised gross proceeds of approximately RM31.91 million from its IPO ("IPO Proceeds").

The details of the variations of the IPO Proceeds are as set out below:

No.	Details of Utilisation	IPO Proceeds <sup>(a)</sup> (RM'000)	1 <sup>st</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	2 <sup>nd</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	3 <sup>rd</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	4 <sup>th</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	Actual Utilisation <sup>(b)</sup> (RM'000)	Balance of IPO Proceeds Unutilised (RM'000)	Revised Expected Timeframe for Utilisation of IPO Proceeds (from the listing date)
1.	(a) Expansion into India	15,000	5,000	-	-	-	-	-	n/a
	(b) Expansion into India & ASEAN	-	-	6,000	3,000	-	-	-	n/a
	(c) Venture into the water sector in Malaysia	6,000	-	-	-	-	-	-	n/a
	(d) Partial repayment of borrowings for the acquisition of SMHB Engineering	-	-	6,000	6,000	18,000	6,000	12,000	Up to 4th Quarter 2023
	(e) Venture into the power sector in Malaysia	3,000	3,000	-	-	-	-	-	n/a
	(f) Building Information Modeling ("BIM")	-	8,000	-	-	-	-	-	n/a
	(g) Facility Management	-	8,000	-	-	-	-	-	n/a



- B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)
- **B7.** Status of utilisation of proceeds from corporate exercise (cont'd)
  - (i) <u>Utilisation of proceeds from the Initial Public Offering ("IPO") (cont'd)</u>

No.	Details of Utilisation	IPO Proceeds <sup>(a)</sup> (RM'000)	1 <sup>st</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	2 <sup>nd</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	3 <sup>rd</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	4 <sup>th</sup> Revision of Balance of IPO Proceeds Unutilised (RM'000)	Actual Utilisation <sup>(b)</sup> (RM'000)	Balance of IPO Proceeds Unutilised (RM'000)	Revised Expected Timeframe for Utilisation of IPO Proceeds (from the listing date)
	(h) To venture into recurring income and long term based contracts with focus within the power sector	-	-	12,000	15,000	-	-	-	n/a
	(i) Expansion into India & ASEAN, and venture into recurring income and long-term based contracts with focus within the power sector	-	-	-	-	6,000	-	6,000	Up to 4 <sup>th</sup> Quarter 2023
	Subtotal	24,000	24,000	24,000	24,000	24,000	6,000	18,000	
2.	Repayment of bank borrowings	4,000	-	-	-	-	4,000	-	n/a
3.	General working capital	708	-	-	-	-	708	-	n/a
4.	Estimated listing expenses	3,200	-	-	-	-	3,200	-	n/a
	Total IPO proceeds	31,908	24,000	24,000	24,000	24,000	13,908	18,000	

#### Notes:

(a) As per HEB's prospectus dated 29 June 2016

(b) As at 30 June 2022



# B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### B8. Group's borrowings and debt securities

The Group's borrowings as at 30 June 2022 are as follows:-

	As at 30 June 2022 RM'000	As at 31 Dec 2021 RM'000
Current:		
Lease liabilities	3,084	2,778
Hire purchase payables	593	299
Bank overdrafts	2,036	2,946
Other bank facilities	14,874	2,347
Term loan	13,615	13,290
	34,202	21,660
<b>Non-current:</b> Lease liabilities Hire purchase payables Term loan	1,560 590 25,655 27,805	3,149 401 32,552 36,102
Total borrowings:		
Lease liabilities	4,644	5,927
Hire purchase payables	1,183	700
Bank overdrafts	2,036	2,946
Other bank facilities	14,874	2,347
Term loan	39,270	45,842
	62,007	57,762

All borrowings are secured and denominated in Ringgit Malaysia.

Bank overdrafts are secured against the short term deposits pledged with licensed banks as disclosed in the Unaudited Condensed Consolidated Statement of Cash Flows.



### B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)

### **B9.** Material litigation

There is no material litigation or arbitration and the Board of Directors is not aware of any proceedings pending or threatened, or of any fact likely to give rise to any proceedings as at the date of this interim financial report.

### **B10.** Dividend Payable

The Board of Directors does not recommend any dividend for the current quarter under review.

### B11. Earnings per share ("EPS")

The basic and diluted EPS are computed as follows:

	Quarter	ended	Year to date ended		
	30 June 30 June 2022 2021		30 June 2022	30 June 2021	
Net profit attributable to ordinary equity holders of the Company (RM'000)	3,894	1,571	6,446	3,550	
Weighted average number of ordinary shares in issue ('000)	495,862	495,862	495,862	495,862	
Basic EPS (sen)	0.79	0.32	1.30	0.72	
Diluted EPS (sen)	0.79	0.32	1.30	0.72	

The calculation of diluted earnings per share of the Group for current period excluded warrants issued by the Company in the current period as its inclusion would have been antidilutive.



- B. ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA SECURITIES (cont'd)
- B12. Notes to the Unaudited Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

Profit for the financial period is arrived at after charging/(crediting) the following expense/(income):

	Quarter	ended	Year to c endec	
	30 June 30 June   2022 2021   RM'000 RM'000		30 June 2022 RM'000	30 June 2021 RM'000
Depreciation of property, plant and				
equipment	323	328	675	651
Depreciation of Right-of-use assets	701	695	1,402	1,395
Amortisation of intangible assets	426	904	850	1,811
Net reversal/(loss) on impairment of				
Financial instruments	3	71	(228)	96
Finance costs	734	842	1,527	1,820
Finance income	(88)	(107)	(165)	(263)
Gain on derivatives	(320)	(368)	(418)	(368)
Loss on foreign exchange	8	25	16	38

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of Bursa Securities are not applicable.

### **B13.** Authorisation for issue

The interim financial report was authorised for issue by the Board of Directors on 17 August 2022.